



**FOR IMMEDIATE RELEASE**

**PRIVATE BANCORP OF AMERICA, INC. REPORTS RECORD QUARTERLY FINANCIAL RESULTS**

First Quarter Highlights

- First quarter net income was \$4.6 million, or \$0.81 per diluted share, up from \$4.4 million or \$0.78 per diluted share in the prior quarter, and up 141.6% from \$1.9 million or \$0.34 per diluted share from the same period in 2020
- Net interest margin for the quarter was 3.89% compared with 4.74% in the prior quarter. The net interest margin excluding SBA PPP loans was 3.75% and 4.18% in the prior quarter
- Total loans were \$1.1 billion, up 8.3% for the quarter and 22% year over year
- Funded \$104.0 million in the second round of the SBA Paycheck Protection Program
- Allowance for Loan Losses to total loans is 1.33% and 1.52% excluding PPP loans
- Total deposits were \$1.2 billion, up 4.6% for the quarter and 20.9% year over year
- Return on Average Assets of 1.37% and Return on Average Equity of 16.94%

La Jolla, Calif. – April 26, 2021 (GLOBE NEWSWIRE) - Private Bancorp of America, Inc. (OTCQX:PBAM), (“Company”) and CalPrivate Bank (“Bank”) announced unaudited financial results for the first quarter ending March 31, 2021. The Company reported net income of \$4.6 million, or \$0.81 per diluted share, for the first quarter of 2021 compared to \$4.4 million, or \$0.78 per diluted share for the fourth quarter of 2020.

Rick Sowers, President and CEO of the Company and the Bank stated, “We are pleased with the progress the Team continues to make in growing the Company and increasing our operating leverage. Loan demand is beginning to show signs of returning as the overall economy begins to open up and we expect that this will translate into new opportunities for our Clients and the Bank. We remain focused on building strong Relationships with our Clients and bringing a Solutions based approach to Private and Business Banking.”

Sowers continued, “Our SBA Team at Private Business Capital has positioned itself well in the markets we serve and this led to increased loan fundings and gain on sale income in the first quarter. Given the opportunities in the marketplace with reduced SBA fees, we anticipate a continued contribution to non-interest income in 2021. Additionally, the Bank was able to support our Clients and Communities with round 2 of the Paycheck Protection Program and originated loans totaling over \$100 million in the quarter.”

Net Interest Income

Net interest income for the first quarter totaled \$12.8 million representing a decrease of \$1.8 million, or 12.5% compared to the fourth quarter of 2020 and an increase of \$1.3 million or 10.8% increase for the same period in 2020. The decrease in net interest income for the quarter is due to a \$1.4 million decrease in loan income. The decrease is due to a \$1.5 million decrease in SBA PPP loan income during the quarter resulting from less loan forgiveness/payoffs and \$607 thousand in higher borrowing costs. The increase in borrowing costs is due to a \$619 thousand prepayment penalty associated with repaying \$25 million in

higher cost FHLB term advances. The increase compared to the first quarter of 2020 is due to increased average loan balances and lower funding costs partially offset by an increase in borrowing costs resulting from prepaying FHLB term advances.

#### Net Interest Margin

Net interest margin for the first quarter of 2021 was 3.89% (3.75% excluding PPP loans) compared with 4.74% (4.18% excluding PPP loans) for the fourth quarter of 2020 and 4.46% for the same period in 2020. The 85 bp decrease in the net interest margin for the quarter was due to less revenue from SBA PPP loans, lower loan yields and the costs associated with prepaying FHLB advances. The yield on earning assets for the first quarter of 2021 was 4.42% compared with 5.14% in the fourth quarter and 5.35% for the same period in 2020. The yield on loans for the quarter decreased to 5.50% (5.48% excluding PPP loans) compared to 6.15% (5.62% excluding PPP loans) in the fourth quarter and 5.99% in the first quarter of 2020. The cost of total funding sources was 0.57% for the quarter compared with 0.43% in the fourth quarter and 0.95% for the same period in 2020. The increase in funding costs for the quarter was negatively impacted by 20 bps from prepaying fixed rate FHLB advances.

#### Non-Interest Income

Non-interest income was \$1.9 million for the first quarter of 2021, representing a \$235 thousand or 14.4% increase compared to the fourth quarter of 2020 and a \$725 thousand or 63.3% increase compared to the same period in 2020. The increase in non-interest income for the quarter is primarily due to \$306 thousand in additional revenue from SBA loans sales recorded in the first quarter. The increase in non-interest income compared to a year ago is primarily due to \$797 thousand in additional gains from the sale of SBA loans partially offset by a \$170 thousand decrease in loan referral fees. SBA loan sales for the first quarter were \$13.2 million with a 14.1% trade premium compared with \$14.1 million with a 12.3% trade premium in the fourth quarter of 2020 and \$11.2 million with a 9.8% trade premium in the first quarter of 2020.

#### Non-Interest Expense

Non-interest expense was \$7.8 million for the first quarter of 2021 representing a \$647 thousand or 7.7% decrease compared to the fourth quarter of 2020 and a \$888 thousand or 10.3% decrease, compared to the same period in 2020. The decrease in expenses for the quarter was primarily due to decreases in salaries and benefits and professional fees partially offset by an increase in occupancy expense. The decrease compared to the first quarter of 2020 was due to decreases in salaries and benefits and professional services partially offset by an increase in data processing expense. The reduction in salaries and benefits, as compared to the first quarter of 2020, is due to an increase in deferred loan origination costs and less vacation expense.

#### Balance Sheet

At March 31, 2021, the Company reported total assets of \$1.4 billion representing an increase of \$30 million or 2.3% compared to the fourth quarter of 2020 and an increase of \$173.8 million or 14.7% compared to March 31, 2020. The increase in assets for the quarter was due to increases in loans and investment securities offset by a decrease in cash and due from banks. Loans increased \$83.1 million or 8.3% in the quarter due to a \$71.4 million increase in SBA-PPP loans and a \$11.7 million increase in non-SBA PPP loans. Total deposits were \$1.2 billion representing an increase of \$50.7 million, or 4.6%, compared to the fourth quarter of 2020 and an increase of \$201.4 million, or 20.9%, compared to March 31, 2020. Total non-interest-bearing deposits represented 50% of total deposits at March 31, 2021 compared with 48% at

December 31, 2020 and 37% at March 31, 2020. Total FHLB advances decreased \$25 million as the Company elected to prepay longer-term FHLB advances, at a cost of \$619 thousand.

The Company generated \$104.0 million of new PPP loans in the quarter. As of March 31, 2021 \$33.8 million of round 1 loans remained outstanding with 78% forgiven by the SBA or repaid by the borrower. A total of \$1.4 million of fees and interest related to PPP loans were recorded in the quarter.

#### Asset Quality and Loan Deferrals

The Allowance for Loan Losses increased \$299 thousand to \$14.6 million in the quarter with a resulting coverage ratio of 1.33% of total loans outstanding, including PPP loans, compared to \$14.3 million or 1.41% at the fourth quarter of 2020 and \$9.6 million or 1.07% at the first quarter of 2020. The increase in the Allowance for Loan Losses was primarily due to loan growth and qualitative factors related to the general economic outlook in the markets we serve and the potential impact on the loan portfolio resulting from economic uncertainties related to COVID-19. The coverage ratio at March 31, 2021, excluding the impact of PPP loans, increased to 1.52% from 1.51% in the prior quarter.

As of March 31, 2021, there were no doubtful credits or charge offs and no past due loans at the end of the quarter and Classified assets totaled \$11.1 million. Classified assets included one loan totaling \$1.6 million on non-accrual and the remaining \$9.5 million consisted of ten relationships with three borrowers related to the impacts of COVID-19.

At March 31, 2021, five loans totaling \$26.2 million are on COVID-19 related deferrals. No new deferrals were granted during the quarter and of the loans on deferral, three loans, or \$23.6 million are real estate secured with an average LTV of 50 %. Two loans totaling \$2.6 million are unsecured.

“The record last twelve months EPS of \$2.41 reflects CalPrivate Bank’s success on PPP loan programs and the Team’s dedication to working with clients on forgiveness of those loans, as well as the continued focus on providing outstanding solutions and service to all our clients. These results were attained during a period of general economic disruption and uncertainty, while continuing to make investments in people and technology”, said Selwyn Isakow Chairman of the Board of the Company and the Bank.

Isakow added, “The dramatic decline in loan payment deferrals and experiencing no delinquent loans, is a tribute to the Bank’s solid credit underwriting and loan portfolio management teams as well as to the relationship managers and our clients. The bank remains well-positioned for future growth within clearly defined risk management parameters.”

#### **About Private Bancorp of America, Inc.**

Private Bancorp of America, Inc. (OTCQX: PBAM), is the holding company for CalPrivate Bank. CalPrivate Bank provides a Distinctly Different banking experience through unparalleled service and creative funding solutions to high net worth individuals, professionals, locally owned businesses and real estate entrepreneurs. Customers are serviced through offices in Coronado, San Diego, La Jolla, Newport Beach, El Segundo and Beverly Hills as well as efficient electronic banking offerings. The Bank also offers various portfolio and government guaranteed lending programs, including SBA and cross-border Export-Import Bank programs. CalPrivate Bank is an SBA Preferred Lender and a Bauer Financial 5 star rated bank.

## **Investor Relations Contact**

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## **Safe Harbor Paragraph**

*This press release includes forward-looking statements that involve inherent risks and uncertainties. Private Bancorp of America, Inc. cautions readers that a number of important factors could cause actual results to differ materially from those in the forward-looking statements. These factors include the effects of the COVID-19 pandemic and related government actions on the Bank and its customers, loan losses, economic conditions and competition in the geographic and business areas in which Private Bancorp of America, Inc. operates, our ability to successfully integrate and develop business through the addition of new personnel and facilities and merged banks, whether our efforts to expand loan, product and service offerings will prove profitable, the effects of the bank mergers and acquisitions in our markets, system failures and internet security, inflation, fluctuations in interest rates, legislation and governmental regulation. You should not place undue reliance on forward-looking statements and we undertake no obligation to update those statements whether as a result of changes in underlying factors, new information, future events or otherwise.*

PRIVATE BANCORP OF AMERICA, INC.  
CONSOLIDATED BALANCE SHEET  
(Unaudited)  
(Dollars in thousands)

	March 31, 2021	December 31, 2020	Dollar change	Percentage change	March 31, 2020	Dollar change	Percentage change
<b>Assets</b>							
Cash and due from banks	\$ 8,922	\$ 8,040	\$ 882	11.0%	\$ 24,966	\$ (16,044)	-64.3%
Interest-bearing deposits in other financial institutions	4,187	7,309	(3,122)	-42.7%	3,192	995	31.2%
Interest-bearing deposits at Federal Reserve Bank	151,641	260,876	(109,235)	-41.9%	192,996	(41,355)	-21.4%
Total cash and due from banks	164,750	276,225	(111,475)	-40.4%	221,154	(56,404)	-25.5%
Interest-bearing time deposits with other institutions	5,760	5,760	-	0.0%	5,756	4	0.1%
Investment securities available for sale	81,429	26,086	55,343	212.2%	49,327	32,102	65.1%
Loan held for sale	12,430	9,687	2,743	28.3%	7,346	5,084	69.2%
Loans, net of deferred fees and costs	1,082,000	998,870	83,130	8.3%	886,730	195,270	22.0%
Allowance for loan losses	(14,561)	(14,262)	(299)	2.1%	(9,598)	(4,963)	51.7%
Net loans	1,067,439	984,608	82,831	8.4%	877,132	190,307	21.7%
Federal Home Loan Bank stock, at cost	4,602	4,602	-	0.0%	4,060	542	13.3%
Right of use asset	5,589	5,990	(401)	-6.7%	6,022	(433)	-7.2%
Premises and equipment, net	2,582	2,649	(67)	-2.5%	3,052	(470)	-15.4%
Other intangible assets	1,789	1,602	187	11.7%	1,267	522	41.2%
Deferred tax asset	5,982	5,982	-	0.0%	4,141	1,841	44.5%
Accrued interest receivable	3,659	3,540	119	3.4%	3,122	537	17.2%
Other assets	3,706	3,009	697	23.2%	3,502	204	5.8%
<b>Total assets</b>	<b>\$ 1,359,717</b>	<b>\$ 1,329,740</b>	<b>\$ 29,977</b>	<b>2.3%</b>	<b>\$ 1,185,881</b>	<b>\$ 173,836</b>	<b>14.7%</b>
<b>Liabilities and Shareholders' Equity</b>							
<b>Liabilities</b>							
Noninterest bearing	\$ 579,318	\$ 531,732	\$ 47,586	8.9%	\$ 355,225	\$ 224,093	63.1%
Interest Bearing	584,341	581,216	3,125	0.5%	607,062	(22,721)	-3.7%
Total deposits	1,163,659	1,112,948	50,711	4.6%	962,287	201,372	20.9%
FHLB borrowings	50,000	75,000	(25,000)	-33.3%	95,000	(45,000)	-47.4%
Other borrowings	17,941	17,939	2	0.0%	17,934	7	0.0%
Accrued interest payable and other liabilities	16,507	16,100	407	2.5%	12,497	4,010	32.1%
<b>Total liabilities</b>	<b>1,248,107</b>	<b>1,221,987</b>	<b>26,120</b>	<b>2.1%</b>	<b>1,087,718</b>	<b>160,389</b>	<b>14.7%</b>
<b>Shareholders' equity</b>							
Common stock	70,053	69,557	496	0.7%	69,165	888	1.3%
Additional paid-in capital	3,317	3,496	(179)	-5.1%	3,254	63	1.9%
Retained earnings	38,510	33,904	4,606	13.6%	24,839	13,671	55.0%
Accumulated other comprehensive (loss) income	(270)	796	(1,066)	-133.9%	905	(1,175)	-129.8%
<b>Total stockholders' equity</b>	<b>111,610</b>	<b>107,753</b>	<b>3,857</b>	<b>3.6%</b>	<b>98,163</b>	<b>13,447</b>	<b>13.7%</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 1,359,717</b>	<b>\$ 1,329,740</b>	<b>\$ 29,977</b>	<b>2.3%</b>	<b>\$ 1,185,881</b>	<b>\$ 173,836</b>	<b>14.7%</b>

PRIVATE BANCORP OF AMERICA, INC.  
CONSOLIDATED STATEMENTS OF INCOME  
(Unaudited)  
(Dollars in thousands, except per share amounts)

	For the three months ended						
	March 31, 2021	December 31, 2020	Dollar change	Percentage change	March 31, 2020	Dollar change	Percentage change
<b>Interest Income</b>							
Loans	\$ 14,159	\$ 15,540	\$ (1,381)	-8.9%	\$ 13,129	\$ 1,030	7.8%
Investment securities	306	245	61	24.9%	401	(95)	-23.7%
Deposits in other financial institutions	58	41	17	41.5%	304	(246)	-80.9%
Total interest income	<u>14,523</u>	<u>15,826</u>	<u>(1,303)</u>	-8.2%	<u>13,834</u>	<u>689</u>	5.0%
<b>Interest Expense</b>							
Deposits	517	596	(79)	-13.3%	1,710	(1,193)	-69.8%
Borrowings	1,220	613	607	99.0%	589	631	107.1%
Total interest expense	<u>1,737</u>	<u>1,209</u>	<u>528</u>	43.7%	<u>2,299</u>	<u>(562)</u>	-24.4%
<b>Net interest income</b>	12,786	14,617	(1,831)	-12.5%	11,535	1,251	10.8%
Provision for loan losses	300	1,579	(1,279)	-81.0%	997	(697)	-69.9%
<b>Net interest income after provision for loan losses</b>	<u>12,486</u>	<u>13,038</u>	<u>(552)</u>	-4.2%	<u>10,538</u>	<u>1,948</u>	18.5%
<b>Noninterest income:</b>							
Service charges on deposit accounts	224	196	28	14.3%	173	51	29.5%
Net gain on sale of loans	1,476	1,170	306	26.2%	679	797	117.4%
Gain on sale of investment securities	-	-	-	NM	-	-	NM
Other noninterest income	171	270	(99)	-36.7%	294	(123)	-41.8%
Total noninterest income	<u>1,871</u>	<u>1,636</u>	<u>235</u>	14.4%	<u>1,146</u>	<u>725</u>	63.3%
<b>Noninterest expense:</b>							
Salary and employee benefits	4,915	5,293	(378)	-7.1%	5,552	(637)	-11.5%
Occupancy and equipment	810	774	36	4.7%	884	(74)	-8.4%
Data processing	635	624	11	1.8%	518	117	22.6%
Professional services	650	949	(299)	-31.5%	859	(209)	-24.3%
Other expenses	763	780	(17)	-2.2%	848	(85)	-10.0%
Total noninterest expense	<u>7,773</u>	<u>8,420</u>	<u>(647)</u>	-7.7%	<u>8,661</u>	<u>(888)</u>	-10.3%
<b>Income before provision for income taxes</b>	6,584	6,254	330	5.3%	3,023	3,561	117.8%
Provision for income taxes	1,977	1,874	103	5.5%	1,116	861	77.2%
<b>Net income</b>	<u>\$ 4,607</u>	<u>\$ 4,380</u>	<u>\$ 227</u>	5.2%	<u>\$ 1,907</u>	<u>\$ 2,700</u>	141.6%
<b>Net income available to common shareholders</b>	<u>\$ 4,529</u>	<u>\$ 4,307</u>	<u>\$ 222</u>	5.2%	<u>\$ 1,874</u>	<u>\$ 2,655</u>	141.7%
<b>Earnings per share</b>							
Basic earnings per share	\$ 0.82	\$ 0.78	\$ 0.04	5.1%	\$ 0.34	\$ 0.48	141.2%
Diluted earnings per share	\$ 0.81	\$ 0.78	\$ 0.03	3.8%	\$ 0.34	\$ 0.47	138.2%
Average shares outstanding	5,514,887	5,501,272	13,615	0.2%	5,488,197	26,690	0.5%
Diluted average shares outstanding	5,579,477	5,540,232	39,245	0.7%	5,555,376	24,101	0.4%

PRIVATE BANCORP OF AMERICA, INC.  
Consolidated average balance sheet, interest, yield and rates  
(Unaudited)  
(Dollars in thousands)

For the three months ended

	March 31, 2021			December 31, 2020			March 31, 2020		
	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate
<b>Interest-Earnings Assets:</b>									
Deposits in other financial institutions	\$ 227,393	\$ 58	0.10%	\$ 189,856	\$ 41	0.09%	\$ 104,156	\$ 304	1.17%
Investment securities	59,227	306	2.07%	30,238	245	3.24%	54,456	401	2.95%
Loans	1,044,828	14,159	5.50%	1,005,712	15,540	6.15%	881,655	13,129	5.99%
Total interest-earning assets	1,331,448	14,523	4.42%	1,225,806	15,826	5.14%	1,040,267	13,834	5.35%
Noninterest-earning assets	31,439			8,805			47,975		
<b>Total Assets</b>	<u>\$ 1,362,887</u>			<u>\$ 1,234,611</u>			<u>\$ 1,088,242</u>		
<b>Interest-Bearing Liabilities</b>									
Interest-bearing transaction accounts	\$ 58,042	\$ 12	0.08%	\$ 56,867	\$ 17	0.12%	\$ 83,471	\$ 165	0.80%
Money market	431,423	235	0.22%	400,764	270	0.27%	391,262	973	1.00%
Savings deposits	8,766	2	0.09%	8,617	3	0.14%	9,212	6	0.26%
Certificates of deposit	100,521	268	1.08%	98,225	306	1.24%	113,964	566	2.00%
<b>Total Interest-Bearing Deposits</b>	598,752	517	0.35%	564,473	596	0.42%	597,909	1,710	1.15%
FHLB advances	73,056	948	5.26%	77,348	341	1.75%	63,394	317	2.01%
Other borrowings	17,940	272	6.06%	17,938	272	6.07%	17,933	272	6.07%
<b>Total Interest-Bearing Liabilities</b>	90,996	1,220	5.44%	95,286	613	2.56%	81,327	589	2.91%
Noninterest-bearing deposits	547,024			452,916			298,418		
<b>Total Funding Sources</b>	1,236,772	1,737	0.57%	1,112,675	1,209	0.43%	977,654	2,299	0.95%
Noninterest-bearing liabilities	15,831			15,062			13,022		
Shareholders' equity	110,284			106,874			97,566		
<b>Total Liabilities and Shareholders' Equity</b>	<u>\$ 1,362,887</u>			<u>\$ 1,234,611</u>			<u>\$ 1,088,242</u>		
Net interest spread			3.85%			4.71%			4.40%
Net interest income		<u>\$ 12,786</u>			<u>\$ 14,617</u>			<u>\$ 11,535</u>	
Net interest margin			3.89%			4.74%			4.46%

PRIVATE BANCORP OF AMERICA, INC.

Condensed Balance Sheets

(Unaudited)

(Dollars in thousands, except per share amounts)

	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020
<b>Assets</b>					
Cash and due from banks	\$ 164,750	\$ 276,225	\$ 155,346	\$ 199,246	\$ 221,154
Interest-bearing time deposits with other institutions	5,760	5,760	5,760	5,758	5,756
Investment securities	81,429	26,086	26,525	27,664	49,327
Loans held for sale	12,430	9,687	8,402	7,409	7,346
Loans (excluding SBA PPP loans)	948,260	936,532	880,174	865,603	886,730
SBA PPP loans	133,740	62,338	154,210	153,497	-
Allowance for loan losses	(14,561)	(14,262)	(12,682)	(11,100)	(9,598)
Net loans	1,067,439	984,608	1,021,702	1,008,000	877,132
Right of use asset	5,589	5,990	5,186	5,632	6,022
Premises and equipment, net	2,582	2,649	2,859	3,055	3,052
Other assets and interest receivable	19,738	18,735	18,414	17,248	16,092
<b>Total assets</b>	<b>\$ 1,359,717</b>	<b>\$ 1,329,740</b>	<b>\$ 1,244,194</b>	<b>\$ 1,274,012</b>	<b>\$ 1,185,881</b>
<b>Liabilities and Shareholders' Equity</b>					
<b>Liabilities</b>					
Noninterest Bearing	\$ 579,318	\$ 531,732	\$ 471,324	\$ 452,155	\$ 355,225
Interest Bearing	584,341	581,216	557,455	584,451	607,062
Total Deposits	1,163,659	1,112,948	1,028,779	1,036,606	962,287
Borrowings	67,941	92,939	97,938	122,936	112,934
Accrued interest payable and other liabilities	16,507	16,100	14,227	14,097	12,497
<b>Total liabilities</b>	<b>1,248,107</b>	<b>1,221,987</b>	<b>1,140,944</b>	<b>1,173,639</b>	<b>1,087,718</b>
<b>Shareholders' equity</b>					
Common stock	70,053	69,557	69,540	69,512	69,165
Additional paid-in capital	3,317	3,496	3,230	3,002	3,254
Retained earnings	38,510	33,904	29,521	26,984	24,839
Accumulated other comprehensive (loss) income	(270)	796	959	875	905
<b>Total shareholders' equity</b>	<b>111,610</b>	<b>107,753</b>	<b>103,250</b>	<b>100,373</b>	<b>98,163</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 1,359,717</b>	<b>\$ 1,329,740</b>	<b>\$ 1,244,194</b>	<b>\$ 1,274,012</b>	<b>\$ 1,185,881</b>
Book value per common share	\$ 19.87	\$ 19.24	\$ 18.50	\$ 17.99	\$ 17.57
Tangible book value per common share	\$ 19.55	\$ 18.95	\$ 18.26	\$ 17.76	\$ 17.35
Shares outstanding	5,618,324	5,600,508	5,580,456	5,578,884	5,586,270

Regulatory Capital Ratios (PBAM) <sup>1</sup>

	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020
Tier 1 leverage ratio	8.07%	8.52%	7.92%	7.57%	8.79%
Tier 1 risk-based capital ratio	11.35%	11.20%	11.35%	9.66%	9.20%
Common equity Tier 1 ratio	11.35%	11.20%	11.35%	9.66%	9.20%
Total risk-based capital ratio	14.46%	14.36%	14.63%	12.60%	11.91%
Tangible equity / tangible assets	8.09%	7.99%	8.20%	7.79%	8.18%

<sup>1</sup> Preliminary ratios for March 31, 2021



PRIVATE BANCORP OF AMERICA, INC.

Condensed Statements of Income

(Unaudited)

(Dollars in thousands, except per share amounts)

	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020
Interest income	\$ 14,523	\$ 15,826	\$ 13,860	\$ 13,635	\$ 13,834
Interest expense	1,737	1,209	1,363	2,015	2,299
<b>Net interest income</b>	12,786	14,617	12,497	11,620	11,535
Provision for loan losses	300	1,579	1,582	1,511	997
<b>Net interest income after provision for loan losses</b>	12,486	13,038	10,915	10,109	10,538
<b>Noninterest income</b>	1,871	1,636	936	1,378	1,146
Salary and employee benefits	4,915	5,293	5,365	5,790	5,552
Occupancy and equipment	810	774	864	900	884
Data processing	635	624	643	561	518
Professional services	650	949	514	628	859
Other expenses	763	780	846	827	848
<b>Total noninterest expense</b>	7,773	8,420	8,232	8,706	8,661
<b>Income before provision for income taxes</b>	6,584	6,254	3,619	2,781	3,023
Income taxes	1,977	1,874	1,084	711	1,116
Net income	\$ 4,607	\$ 4,380	\$ 2,535	\$ 2,070	\$ 1,907
<b>Net income available to common shareholders</b>	\$ 4,529	\$ 4,307	\$ 2,499	\$ 2,038	\$ 1,874
<b>Earnings per share</b>					
Basic earnings per share	\$ 0.82	\$ 0.78	\$ 0.45	\$ 0.37	\$ 0.34
Diluted earnings per share	\$ 0.81	\$ 0.78	\$ 0.45	\$ 0.37	\$ 0.34
Average shares outstanding	5,514,887	5,501,272	5,499,970	5,435,155	5,488,197
Diluted average shares outstanding	5,579,477	5,540,232	5,516,013	5,453,597	5,555,376

Performance Ratios

	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020
ROAA	1.37%	1.41%	0.79%	0.64%	0.70%
ROAE	16.94%	16.30%	9.84%	8.31%	7.86%
ROATE	17.19%	16.54%	9.96%	8.42%	7.96%
Net interest margin	3.89%	4.74%	3.94%	3.66%	4.46%
Net interest spread	3.85%	4.71%	3.90%	3.60%	4.40%
Efficiency ratio	53.03%	51.81%	61.28%	66.98%	68.30%
Noninterest expense / average assets	2.31%	2.71%	2.58%	2.71%	3.20%

PRIVATE BANCORP OF AMERICA, INC.

Average Balances

(Unaudited)

(Dollars in thousands)

	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020
Total assets	\$ 1,362,887	\$ 1,234,611	\$ 1,271,363	\$ 1,293,484	\$ 1,088,242
Earning assets	\$ 1,331,448	\$ 1,225,806	\$ 1,260,834	\$ 1,278,380	\$ 1,040,267
Total loans	\$ 1,044,828	\$ 1,005,712	\$ 1,037,195	\$ 1,008,220	\$ 881,655
Total deposits	\$ 1,145,776	\$ 1,017,389	\$ 1,036,223	\$ 1,062,071	\$ 896,327
Total equity	\$ 110,284	\$ 106,874	\$ 102,539	\$ 100,130	\$ 97,566

Loan Balances by Type

(Dollars in thousands)

	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020
Real estate - investor owned	\$ 247,928	\$ 243,745	\$ 231,787	\$ 234,806	\$ 246,026
Real estate - owner occupied	284,494	268,193	259,375	240,587	234,771
Real estate - multifamily	75,361	69,187	64,268	66,431	67,550
Real estate - single family	75,353	67,522	59,994	57,521	58,429
Commercial business	227,635	251,711	228,914	231,885	245,610
SBA PPP loans	133,740	62,338	154,210	153,497	-
Land and construction	30,103	29,377	28,277	26,327	27,044
Consumer	7,386	6,797	7,559	8,046	7,300
Total loans held for investment	1,082,000	998,870	1,034,384	1,019,100	886,730
Loans held for sale	12,430	9,687	8,402	7,409	7,346
Total loans, including loans held for sale	1,094,430	1,008,557	1,042,786	1,026,509	894,076
Allowance for loan losses	(14,561)	(14,262)	(12,682)	(11,100)	(9,598)
Net loans	\$ 1,079,869	\$ 994,295	\$ 1,030,104	\$ 1,015,409	\$ 884,478

Deposits by Type

(Dollars in thousands)

	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020
Non interest bearing DDA	\$ 579,318	\$ 531,732	\$ 471,324	\$ 452,155	\$ 355,225
Interest bearing DDA	59,399	60,606	56,837	63,805	108,368
Savings & MMA	423,957	424,540	396,233	427,685	366,109
Retail CD	5,855	7,770	8,401	8,493	8,484
Jumbo CD	95,130	88,300	95,984	84,468	124,101
Total deposits	\$ 1,163,659	\$ 1,112,948	\$ 1,028,779	\$ 1,036,606	\$ 962,287

Asset Quality

(Dollars in thousands)

	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020
Total loans, including loans held for sale	\$ 1,094,430	\$ 1,008,557	\$ 1,042,786	\$ 1,026,509	\$ 894,076
30-89 day past due loans	\$ -	\$ -	\$ -	\$ -	\$ 297
90+ day past due loans	\$ -	\$ -	\$ -	\$ -	\$ -
Nonaccrual loans	\$ 1,609	\$ 1,609	\$ 1,743	\$ -	\$ 663
NPAs / Assets	0.12%	0.12%	0.14%	0.00%	0.06%
NPLs / loans & OREO	0.15%	0.16%	0.17%	0.00%	0.07%
Net quarterly charge-offs	\$ -	\$ -	\$ -	\$ -	\$ -
Net charge-offs/avg loans (annualized)	0.00%	0.00%	0.00%	0.00%	0.00%
Allowance for loan losses to loans	1.33%	1.41%	1.22%	1.08%	1.07%
Allowance for loan losses to nonaccrual loans	904.97%	886.39%	727.60%	NM	1447.66%