



FOR IMMEDIATE RELEASE

PRIVATE BANCORP OF AMERICA, INC ANNOUNCES JUMP IN EARNINGS PER SHARE AND CONTINUED GROWTH

- **Total Assets up 32%**
- **Net Loans up 50%**
- **Deposits up 40%**
- **Non-interest earning DDA up 59%**
- **Interest Income up 61%**
- **Net interest Income up 53%**
- **Non-Interest Income up 278%**
- **Net Income up 41%**
- **Earnings Per Share up 38%**

All performance measures above reflect year over year comparisons of Q1 2019 vs Q1 2018.

La Jolla, Calif. – April 17, 2019 (GLOBE NEWSWIRE) – Private Bancorp of America, Inc. (OTCQX:PBAM) (“PBAM”), parent company of CalPrivate Bank (“Bank”), announced unaudited financial results for the first quarter ending March 31, 2019. Total Assets were \$852,538,000 at March 31, 2019, a 32% increase of \$206,307,000 over Total Assets at March 31, 2018. The asset growth reflects record Loan growth of 50% up \$235,132,000 from March 31, 2018 to \$706,767,000 and a 40% increase in Deposits up \$202,221,000 to \$706,827,000 for the same period. Credit quality remains outstanding with no loans past due more than 30 days. Net-Interest Income was a record \$9,631,000 for the quarter, up 53%. Net interest margin remains a healthy 4.77% for the three months ended March 31, 2019.

Tom Wornham, President and CEO of PBAM and CEO of the Bank said, “We are delighted to report the progress of our organic growth strategy we began in 2017. The record levels of Loans, Deposits, Assets and Revenues are now beginning to yield higher returns in ROE, ROA, EPS and Net Income. The growth continues to come from all areas of our geographic footprint. The Non-Interest income growth during the first quarter was in spite of SBA loan production and sales being negatively impacted by the government shutdown. The increase in Non-interest expense reflects our continued investment in quality people and products, which fuel our growth strategy. We look forward to attaining more operating efficiencies in the coming quarters as our expense levels come in line with our record growth.”

Rick Sowers, President of CalPrivate Bank, added, “Our relationship development teams in each market continue to execute on our growth and service strategies. We are very fortunate to have such a quality team of professionals. Our growth in non-interest bearing DDA and net loans reflects their efforts in delivering on our brand promise.”

Significant events during the quarter include the opening of the Bank’s South Bay Los Angeles office in El Segundo, California. The Bank also completed an upgrade to its website and the introduction of the Private Business Capital website at PBCapital.com. The latter opens up more direct online access to the Bank’s SBA preferred lender channel.

“We are pleased with our first quarter earnings growth which reflects the initial impact of rapid organic growth resulting from prior strategic investment in people and systems,” said Selwyn Isakow, Chairman of PBAM and the

Bank. “As we grow our business base in coastal Southern California through exceptional service and creative solutions for clients, we look forward to further expanding and leveraging our infrastructure.”

About Private Bancorp of America, Inc.

Private Bancorp of America, Inc. (OTCQX: PBAM), is the holding company for CalPrivate Bank. CalPrivate Bank provides a Distinctly Different banking experience through unparalleled service and creative funding solutions to high net worth individuals, professionals, locally owned businesses and real estate entrepreneurs. Customers are serviced through offices in Coronado, San Diego, La Jolla, Newport Beach, South Bay LA and Beverly Hills as well as efficient electronic banking offerings. The Bank also offers various portfolio and government guaranteed lending programs, including SBA and cross-border Export-Import Bank programs. CalPrivate Bank is a SBA Preferred Lender and a Bauer Financial 5 star rated bank, as well as being in the Top 200 safest Banks as rated by Deposits.com.

Investor Relations Contact

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Safe Harbor Paragraph

This press release includes forward-looking statements that involve inherent risks and uncertainties. Private Bancorp of America, Inc. cautions readers that a number of important factors could cause actual results to differ materially from those in the forward-looking statements. These factors include economic conditions and competition in the geographic and business areas in which Private Bancorp of America, Inc. operates, our ability to successfully integrate and develop business through the addition of new personnel and facilities and merged banks, whether our efforts to expand loan, product and service offerings will prove profitable, the effects of the bank mergers and acquisitions in our markets, system failures and internet security, inflation, fluctuations in interest rates, legislation and governmental regulation. You should not place undue reliance on forward-looking statements and we undertake no obligation to update those statements whether as a result of changes in underlying factors, new information, future events or otherwise.

PRIVATE BANCORP OF AMERICA, INC.
SELECTED FINANCIAL DATA

BALANCE SHEET

(unaudited - in \$000s)

	03/31/19	12/31/18	03/31/18	03/31/19 Q-o-Q		03/31/19 Y-o-Y	
				change (\$)	change (%)	change (\$)	change (%)
Assets							
Cash and due from banks	18,404	24,140	15,596	(5,736)	-24%	2,808	18%
Interest-bearing deposits at Federal Reserve Bank	16,843	18,964	38,115	(2,121)	-11%	(21,272)	-56%
	35,247	43,104	53,711	(7,857)	-18%	(18,464)	-34%
Interest-bearing time deposits with other institutions	2,751	2,751	2,998	-	0%	(247)	-8%
Investment securities available for sale	85,852	98,170	105,828	(12,318)	-13%	(19,976)	-19%
Investment securities held to maturity	-	-	-				
Loans	713,408	694,531	476,156	18,877	3%	237,252	50%
Allowance for loan losses	(6,641)	(6,252)	(4,521)	(389)	6%	(2,120)	47%
	706,767	688,279	471,635	18,488	3%	235,132	50%
Federal Home Loan Bank stock, at cost	3,310	3,310	2,295	-	0%	1,015	44%
Right of use asset	6,951	-	-	6,951	NM	6,951	NM
Premises and equipment, net	2,416	2,223	1,969	193	9%	447	23%
Goodwill	-	-	-	-	NM	-	NM
Other intangible assets	928	884	465	44	5%	463	100%
Deferred tax asset/liability	4,409	4,409	4,353	-	0%	56	1%
Accrued interest receivable	2,535	2,531	2,030	4	0%	505	25%
Other assets	1,372	1,503	947	(131)	-9%	425	45%
	<u>852,538</u>	<u>847,164</u>	<u>646,231</u>	<u>5,374</u>	<u>1%</u>	<u>206,307</u>	<u>32%</u>
Liabilities and Shareholders' Equity							
Liabilities							
Noninterest Bearing	263,255	226,119	165,067	37,136	16%	98,188	59%
Interest Bearing	443,572	470,344	339,539	(26,772)	-6%	104,033	31%
Total Deposits	706,827	696,463	504,606	10,364	1%	202,221	40%
FHLB Borrowings	40,000	55,000	50,000	(15,000)	-27%	(10,000)	-20%
Other borrowings	7,832	7,909	7,899	(77)	-1%	(67)	-1%
Accrued interest payable and other liabilities	11,777	4,241	3,473	7,536	178%	8,304	239%
	766,436	763,613	565,978	2,823	0%	200,458	35%
Shareholders' equity							
Common stock	58,576	58,373	57,931	203	0%	645	1%
Additional paid-in capital	3,062	3,083	2,739	(21)	-1%	323	12%
Retained earnings	24,952	23,364	20,396	1,588	7%	4,556	22%
Accumulated other comprehensive income	(488)	(1,269)	(813)	781	-62%	325	-40%
	86,102	83,551	80,253	2,551	3%	5,849	7%
	<u>852,538</u>	<u>847,164</u>	<u>646,231</u>	<u>5,374</u>	<u>1%</u>	<u>206,307</u>	<u>32%</u>

STATEMENTS OF INCOME (unaudited - in \$000s, except per share data)	For the three months ended			03/31/19 Q-o-Q		03/31/19 Y-o-Y	
	03/31/19	12/31/18	03/31/18	change (\$)	change (%)	change (\$)	change (%)
Interest Income							
Loans	10,511	9,459	6,216	1,052	11%	4,295	69%
Investment securities	673	747	566	(74)	-10%	107	19%
Deposits in other financial institutions	133	127	259	6	5%	(126)	-49%
	<u>11,317</u>	<u>10,333</u>	<u>7,041</u>	<u>984</u>	<u>10%</u>	<u>4,276</u>	<u>61%</u>
Interest Expense							
Deposits	1,207	860	477	347	40%	730	153%
Borrowings	479	710	282	(231)	-33%	197	70%
	<u>1,686</u>	<u>1,570</u>	<u>759</u>	<u>116</u>	<u>7%</u>	<u>927</u>	<u>122%</u>
Net interest income	9,631	8,763	6,282	868	10%	3,349	53%
Provision for credit losses	389	863	-	(474)	-55%	389	NM
Net interest income after provision for credit losses	9,242	7,900	6,282	1,342	17%	2,960	47%
Noninterest income:							
Service charges on deposit accounts	121	96	71	25	26%	50	70%
Net gain on sale of loans & leases	347	410	38	(63)	-15%	309	813%
Gain (loss) on sale of investment securities	10	(13)	-	23	-177%	10	NM
Other noninterest income	74	68	37	6	9%	37	100%
	<u>552</u>	<u>561</u>	<u>146</u>	<u>(9)</u>	<u>-2%</u>	<u>406</u>	<u>278%</u>
Noninterest expense:							
Salary and employee benefits	5,229	4,741	3,063	488	10%	2,166	71%
Occupancy and equipment	674	620	523	54	9%	151	29%
Data processing	524	541	339	(17)	-3%	185	55%
Professional services	392	350	370	42	12%	22	6%
Other expenses	730	688	551	42	6%	179	32%
	<u>7,549</u>	<u>6,940</u>	<u>4,846</u>	<u>609</u>	<u>9%</u>	<u>2,703</u>	<u>56%</u>
Income before provision for income tax	2,245	1,521	1,582	724	48%	663	42%
Provision for income tax	656	474	453	182	38%	203	45%
Net income	<u>1,589</u>	<u>1,047</u>	<u>1,129</u>	<u>542</u>	<u>52%</u>	<u>460</u>	<u>41%</u>
Net income available to common shareholders	<u>1,559</u>	<u>1,025</u>	<u>1,118</u>	<u>534</u>	<u>52%</u>	<u>441</u>	<u>39%</u>
Earnings per share							
Basic earnings per share	\$ 0.31	\$ 0.21	\$ 0.23	\$ 0.11	51%	\$ 0.09	38%
Diluted earnings per share	\$ 0.30	\$ 0.20	\$ 0.22	\$ 0.10	51%	\$ 0.08	38%
Average shares outstanding	4,996,811	4,970,090	4,962,128	26,721	1%	34,683	1%
Diluted average shares outstanding	5,114,096	5,089,135	5,069,098	24,961	0%	44,998	1%

CONDENSED BALANCE SHEETS	03/31/19	12/31/18	09/30/18	06/30/18	03/31/18
(FIVE QUARTER DATA)					
(unaudited - in \$000s, except per share amounts)					
Assets					
Cash and due from banks	37,998	45,855	60,083	62,058	56,709
Investment securities	85,852	98,170	99,217	101,451	105,828
Loans	713,408	694,531	582,292	532,296	476,156
Allowance for loan losses	(6,641)	(6,252)	(5,389)	(4,893)	(4,521)
	<u>706,767</u>	<u>688,279</u>	<u>576,903</u>	<u>527,403</u>	<u>471,635</u>
Right of use asset	6,951	-	-	-	-
Premises and equipment, net	2,416	2,223	2,067	2,202	1,969
Other assets and interest receivable	12,554	12,637	11,692	17,522	10,090
	<u>852,538</u>	<u>847,164</u>	<u>749,962</u>	<u>710,636</u>	<u>646,231</u>
Liabilities and Shareholders' Equity					
Liabilities					
Noninterest Bearing	263,255	226,119	180,657	165,611	165,067
Interest Bearing	443,572	470,344	368,462	362,870	339,539
Total Deposits	<u>706,827</u>	<u>696,463</u>	<u>549,119</u>	<u>528,481</u>	<u>504,606</u>
FHLB Borrowings	47,832	62,909	114,906	97,902	57,899
Accrued interest payable and other liabilities	11,777	4,241	4,046	3,415	3,473
	<u>766,436</u>	<u>763,613</u>	<u>668,071</u>	<u>629,798</u>	<u>565,978</u>
Shareholders' equity					
Common stock	58,576	58,373	58,242	58,167	57,931
Additional paid-in capital	3,062	3,083	2,791	2,715	2,739
Retained earnings	24,952	23,364	22,318	21,254	20,396
Accumulated other comprehensive income	(488)	(1,269)	(1,460)	(1,298)	(813)
	<u>86,102</u>	<u>83,551</u>	<u>81,891</u>	<u>80,838</u>	<u>80,253</u>
	<u>852,538</u>	<u>847,164</u>	<u>749,962</u>	<u>710,636</u>	<u>646,231</u>
Book value per common share	\$ 16.90	\$ 16.41	\$ 16.23	\$ 16.01	\$ 16.01
Tangible book value per common share	\$ 16.72	\$ 16.23	\$ 16.07	\$ 15.92	\$ 15.92
CAPITAL RATIOS (%):					
Tier 1 leverage ratio	9.97%	10.39%	11.51%	12.14%	12.03%
Tier 1 risk-based capital ratio	11.10%	11.36%	13.01%	13.78%	15.21%
Common equity Tier 1 ratio	11.10%	11.36%	13.01%	13.78%	15.21%
Total risk-based capital ratio	12.01%	12.25%	13.90%	14.66%	16.11%
Tangible equity / tangible assets	10.00%	9.74%	10.83%	11.32%	12.36%

CONDENSED STATEMENTS OF INCOME (FIVE QUARTER DATA) (unaudited - in \$000s, except per share data)	03/31/19	12/31/18	09/30/18	06/30/18	03/31/18
Interest income	11,317	10,333	8,644	7,604	7,041
Interest expense	1,686	1,570	1,174	869	759
Net interest income	9,631	8,763	7,470	6,735	6,282
Provision for credit losses	389	863	496	372	-
Net interest income after provision for credit losses	9,242	7,900	6,974	6,363	6,282
Noninterest income	552	561	916	691	146
Salary and employee benefits	5,229	4,741	4,269	3,870	3,063
Occupancy and equipment	674	620	610	558	523
Data processing	524	541	487	534	339
Professional services	392	350	288	240	370
Other expenses	730	688	703	639	551
Total noninterest expense	7,549	6,940	6,357	5,841	4,846
Net income before taxes	2,245	1,521	1,533	1,213	1,582
Income taxes	656	474	435	350	453
Net income	1,589	1,047	1,098	863	1,129
Net income available to common shareholders	1,559	1,025	1,081	855	1,118
Earnings per share					
Basic earnings per share	\$ 0.31	\$ 0.21	\$ 0.22	\$ 0.17	\$ 0.23
Diluted earnings per share	\$ 0.30	\$ 0.20	\$ 0.21	\$ 0.17	\$ 0.22
Average shares outstanding	4,997	4,970	4,968	4,955	4,962
Diluted average shares outstanding	5,114	5,148	5,088	5,074	5,069
PERFORMANCE RATIOS (%):					
Return on average assets (annualized)	0.76%	0.52%	0.62%	0.53%	0.72%
Return on average equity (annualized)	7.60%	5.03%	5.35%	4.30%	5.74%
Return on average tangible common equity (annualized)	7.68%	5.08%	5.41%	4.32%	5.77%
Net interest margin	4.77%	4.52%	4.35%	4.23%	3.94%
Net interest spread	4.71%	4.45%	4.28%	4.16%	3.99%
Efficiency ratio	74.13%	74.43%	75.80%	78.66%	75.39%
Noninterest expense / average assets (annualized)	3.61%	3.47%	3.57%	3.62%	2.99%

AVERAGE BALANCES (FIVE QUARTER DATA)	03/31/19	12/31/18	09/30/18	06/30/18	03/31/18
(unaudited - in \$000s)					
Total assets	847,900	793,271	706,069	654,923	656,988
Earning assets	818,630	768,519	681,252	638,448	638,254
Total loans	701,715	640,963	541,049	497,917	454,180
Total deposits	690,384	600,640	528,523	495,029	515,673
Common equity	84,827	82,606	81,364	80,546	79,887

LOANS (FIVE QUARTER DATA)	03/31/19	12/31/18	09/30/18	06/30/18	03/31/18
(unaudited - in \$000s)					
Real estate - investor owned	240,093	233,879	213,139	202,025	190,200
Real estate - owner occupied	136,758	122,258	86,216	62,839	61,706
Real estate - multifamily	69,082	62,388	62,811	66,024	60,948
Real estate - single family	58,334	59,685	63,906	54,449	42,646
Commercial business	173,027	180,602	124,770	118,296	100,090
Land and construction	31,006	24,679	22,640	22,913	18,925
Consumer	5,108	5,255	5,967	5,750	1,641
Other	-	-	-	-	-
Total loans held for investment	713,408	689,407	579,449	532,296	476,156
Loans held for sale	3,201	5,124	2,843	-	-
Total loans, including loans held for sale	713,408	694,531	582,292	532,296	476,156
Allowance for loan losses	(6,641)	(6,252)	(5,389)	(4,893)	(4,521)
Net loans	706,767	688,279	576,903	527,403	471,635

DEPOSITS (FIVE QUARTER DATA)	03/31/19	12/31/18	09/30/18	06/30/18	03/31/18
(unaudited - in \$000s)					
Non interest bearing DDA	263,255	226,119	180,657	165,610	165,067
Interest bearing DDA	23,195	21,079	16,481	17,437	15,566
Savings & MMA	325,880	344,776	294,600	295,743	277,434
Retail CD	4,135	7,651	6,461	7,294	7,114
Jumbo CD	90,362	96,838	50,920	42,397	39,425
Total deposits	706,827	696,463	549,119	528,481	504,606

CREDIT QUALITY PROFILE AND METRICS (FIVE QUARTER DATA)	03/31/19	12/31/18	09/30/18	06/30/18	03/31/18
(unaudited - in \$000s)					
Total Loans	713,408	694,531	582,292	532,296	476,156
30-89 day past due loans	-	-	-	-	-
90+ day past due loans	-	-	-	-	-
Nonaccrual loans	-	-	-	1,481	1,499
NPAs / Assets (%)	0.00%	0.00%	0.00%	0.21%	0.23%
NPLs / loans & REO (%)	0.00%	0.00%	0.00%	0.28%	0.32%
Net chargeoffs	0	0	0	0	0
NCOs / avg loans (annualized) (%)	0.00%	0.00%	0.00%	0.00%	0.00%
Reserve ratio (%)	0.93%	0.90%	0.93%	0.92%	0.95%
Reserve coverage ratio (%)	NM	NM	NM	330%	302%

RATE AND YIELD TABLE (unaudited - in \$000s)	For the three months ended March 31, 2019			For the three months ended December 31, 2018			For the three months ended March 31, 2018		
	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate
Interest-Earnings Assets:									
Deposits in other financial institutions	24,237	133	2.23%	24,810	127	2.03%	65,798	259	1.60%
Investment securities	92,678	673	2.95%	102,746	747	2.88%	88,276	566	2.60%
Loans	701,715	10,511	6.07%	640,963	9,459	5.85%	484,180	6,216	5.21%
Total interest-earning assets	818,630	11,317	5.61%	768,519	10,333	5.33%	638,254	7,041	4.47%
Noninterest-earning assets	29,270			24,752			18,734		
Total Assets	847,900			793,271			656,988		
Interest-Bearing Liabilities									
Interest-bearing transaction accounts	20,554	14	0.28%	17,890	9	0.20%	17,002	8	0.19%
Money market	315,798	646	0.83%	306,361	530	0.69%	281,175	361	0.52%
Savings deposits	6,715	4	0.24%	6,385	4	0.25%	5,516	3	0.22%
Certificates of deposit	105,361	543	2.09%	70,416	317	1.79%	53,369	106	0.81%
Total Interest-Bearing Deposits	448,428	1,207	1.09%	401,052	860	0.85%	357,062	478	0.54%
FHLB advances	60,056	377	2.55%	97,918	605	2.45%	49,778	179	1.46%
Other borrowings	7,871	102	5.26%	7,907	105	5.27%	7,897	102	5.24%
Total Interest-Bearing Liabilities	67,927	479	2.86%	105,825	710	2.66%	57,675	281	1.98%
Noninterest-bearing deposits	241,956			199,588			158,611		
Total Funding Sources	758,311	1,686	0.90%	706,465	1,570	0.88%	573,348	759	0.54%
Noninterest-bearing liabilities	4,762			4,200			3,753		
Shareholders' equity	84,827			82,606			79,887		
Total Liabilities and Shareholders' Equity	847,900			793,271			656,988		
Net interest spread			4.71%			4.45%			3.94%
Net interest income		9,631			8,763			6,282	
Net interest margin			4.77%			4.52%			3.99%