

PRIVATE BANCORP OF AMERICA, INC. ANNOUNCES COMPLETION OF BANK REBRAND AND FIRST QUARTER FINANCIAL RESULTS

La Jolla, Calif. – April 18, 2018 (GLOBE NEWSWIRE) - Private Bancorp of America, Inc. (OTCQX:PBAM)

PBAM announced that its Bank has successfully completed the rebranding from San Diego Private Bank and Divisions to CalPrivate Bank effective March 21, 2018. PBAM's President and CEO, Thomas V. Wornham said "We continue to operate as one company throughout our expanded footprint, now under one sign, CalPrivate Bank. We remain headquartered in La Jolla, CA and continue to serve our clients with locations from Coronado to Beverly Hills. Our coastal southern California strategy has served us well. We are most appreciative to our clients, team members and partners who enabled us to make this transition so smoothly."

PBAM reported the financial results for the first quarter of fiscal year 2018. Below are some highlights comparing the Year over Year (YOY) comparison of Q1 2018 to Q1 2017:

- Total Assets increased to \$646,230,000, up 20%
- Total Net Loans increased to \$471,635,000, up 13%
- Total Deposits increased to \$504,606,000, up 21%
- Total Net Interest Income increased to \$6,281,802, up 20%
- Total Non-Interest Expenses increased to \$4,846,000, up 46%
- Net Income decreased to \$1,129,000, down 16%

The income statement reflects net interest income growth continuing at healthy levels. As the attached tables indicate, our challenge remains building our non-interest income businesses. We are addressing this by revamping our SBA group and refocusing our bankers on the highly competitive Treasury Management Products we have developed.

The first quarter reflects continued investment in our organic growth strategy through expansion of our existing footprint and the addition of new talent. The increase in non-interest expense reflects the one-time cost of rebranding as well as investment in three key future revenue growth drivers. First, the addition of team members and team lift outs and the additional staff required to support them. This is a large part of the 38% increase in salary and benefit expense. Second, the addition and expansion of the Beverly Hills location and the relocation and expansion of our Newport location added to our occupancy and equipment expense. Third, increased volume has increased data processing costs.

While we expect fixed costs to stabilize, the investment in people and business lines that are complementary to our core competencies and meet our clients' needs will continue. The recent consolidation and merger activity in the markets we serve has presented us with unique opportunities to acquire seasoned, respected, driven and qualified talent. These new team members will provide us with greater calling and client service capabilities. The recent senior management additions have given us a deeper "succession Bench". Like many other investments, full benefit and returns on our investments are expected to emerge over several quarters.

Our strategy continues to be focused on organically growing through exceptional personnel recruitment, while reviewing merger and acquisition targets with the same disciplined approach we have in the past. Our philosophy remains targeting the markets we know; providing outstanding client experiences through highly qualified, client centric personnel and creative product solutions; resulting in superior shareholder returns.

RELATIONSHIPS – SOLUTIONS - TRUST

About Private Bancorp of America, Inc.

Private Bancorp of America, Inc. (OTCQX: PBAM), is the holding company for CalPrivate Bank. CalPrivate Bank provides a Distinctly Different banking experience through unparalleled service and creative funding solutions to

high net worth individuals, professionals, locally owned businesses and real estate entrepreneurs. Customers are served through offices in Coronado, San Diego, La Jolla, Newport Beach and Beverly Hills as well as efficient electronic banking offerings. The Bank also offers SBA and cross-border Export-Import Bank programs. CalPrivate Bank is an SBA Preferred Lender and a Bauer Financial 5-Star rated bank.

Investor Relations Contact

Thomas V. Wornham
President/CEO
Private Bancorp of America, Inc.
(858) 875.6900

Safe Harbor Paragraph

This press release includes forward-looking statements that involve inherent risks and uncertainties. Private Bancorp of America, Inc. cautions readers that a number of important factors could cause actual results to differ materially from those in the forward-looking statements. These factors include economic conditions and competition in the geographic and business areas in which Private Bancorp of America, Inc. operates, our ability to successfully integrate and develop business through the addition of new personnel and facilities and merged banks, whether our efforts to expand loan, product and service offerings will prove profitable, inflation, fluctuations in interest rates, legislation and governmental regulation. You should not place undue reliance on forward-looking statements and we undertake no obligation to update those statements whether as a result of changes in underlying factors, new information, future events or otherwise.

PRIVATE BANCORP OF AMERICA, INC.
SELECTED FINANCIAL DATA

SELECT FINANCIAL DATA AND PERFORMANCE RATIOS (unaudited)	For the three months ended			March 31, 2018		March 31, 2018	
	March 31, 2018	December 31, 2017	March 31, 2017	Q-o-Q		Y-o-Y	
				change (\$)	change (%)	change (\$)	change (%)
Common shares outstanding at period-end	5,012,557	5,007,957	4,169,450	4,600	0%	843,107	20%
Book value per common share	\$ 16.01	\$ 15.88	\$ 14.56	\$ 0.13	1%	\$ 1.45	10%
Tangible book value per common share	\$ 15.92	\$ 15.79	\$ 14.24	\$ 0.13	1%	\$ 1.68	12%
PERFORMANCE RATIOS (%):							
Return on average assets (annualized)	0.72%	-0.07%	1.00%	0.79%	-1149%	-0.27%	-27%
Return on average equity (annualized)	5.74%	-0.55%	8.99%	6.29%	-1149%	-3.24%	-36%
Return on average tangible common equity (annualized)	5.77%	-0.55%	9.14%	6.32%	-1140%	-3.38%	-37%
Net interest margin	3.94%	3.87%	4.02%	0.07%	2%	-0.09%	-2%
Net interest spread	3.99%	3.92%	4.06%	0.07%	2%	-0.07%	-2%
Efficiency ratio	75.39%	64.98%	59.05%	10.41%	16%	16.34%	28%
Noninterest expense / average assets	2.99%	2.54%	2.48%	0.45%	18%	0.51%	20%
CAPITAL RATIOS (%):							
Tier 1 leverage ratio	12.03%	12.11%	10.63%	-0.08%	-1%	1.40%	13%
Tier 1 risk-based capital ratio	15.21%	14.80%	13.19%	0.41%	3%	2.02%	15%
Common equity Tier 1 ratio	15.21%	14.80%	13.19%	0.41%	3%	2.02%	15%
Total risk-based capital ratio	16.11%	15.71%	14.14%	0.40%	3%	1.97%	14%
Tangible equity / tangible assets	12.36%	11.78%	11.17%	0.57%	5%	1.18%	11%
CREDIT QUALITY PROFILE AND METRICS:							
	March 31, 2018	December 31, 2017	March 31, 2017	March 31, 2018		March 31, 2018	
				Q-o-Q		Y-o-Y	
				change (\$)	change (%)	change (\$)	change (%)
Total Loans (\$000s)	476,156	497,152	421,410	(20,996)	-4%	54,746	13%
30-89 day past due loans (\$000s)	-	1,424	828	(1,424)	-100%	(828)	-100%
90+ day past due loans (\$000s)	-	-	-	-	NM	-	NM
nonaccrual loans (\$000s)	1,499	1,586	137	(87)	-5%	1,362	994%
NPAs / Assets (%)	0.23%	0.24%	0.03%	(0)	-2%	0	811%
NPLs / loans & REO (%)	0.32%	0.32%	0.03%	(0)	-1%	0	878%
Net chargeoffs (\$000s)	0	0	0	-	NM	-	NM
NCOs / avg loans (annualized) (%)	0%	0%	0%	-	NM	-	NM
Reserve ratio (%)	0.95%	0.91%	0.95%	0.04%	4%	0.00%	0%
Reserve coverage ratio (%)	302%	285%	2933%	17%	6%	-2631%	-90%
LOAN PORTFOLIO COMPOSITION (\$000s)							
	March 31, 2018	December 31, 2017	March 31, 2017	March 31, 2018		March 31, 2018	
				Q-o-Q		Y-o-Y	
				change (\$)	change (%)	change (\$)	change (%)
Real estate - investor owned	190,200	189,355	171,221	845	0%	18,979	11%
Real estate - owner occupied	61,706	62,657	47,229	(951)	-2%	14,477	31%
Real estate - multifamily	60,948	56,500	48,423	4,448	8%	12,525	26%
Real estate - single family	42,646	48,362	52,704	(5,716)	-12%	(10,058)	-19%
Commercial business	100,090	113,218	69,965	(13,128)	-12%	30,125	43%
Land and construction	18,925	24,679	29,957	(5,754)	-23%	(11,032)	-37%
Consumer	1,641	1,734	139	(93)	-5%	1,502	1081%
Other	-	-	-	-	NM	-	NM
Total loans held for investment	476,156	496,505	419,638	(20,349)	-4%	56,518	13%
Loans held for sale	-	647	1,772	(647)	-100%	(1,772)	NM
Total loans, including loans held for sale	476,156	497,152	421,410	(20,996)	-4%	54,746	13%
Allowance for loan losses	(4,521)	(4,521)	(4,018)	-	0%	(503)	13%
Net loans	471,635	492,631	417,392	(20,996)	-4%	54,243	13%
DEPOSIT COMPOSITION (\$000s)							
Non interest bearing DDA	165,067	160,008	126,485	5,059	3%	38,582	31%
Interest bearing DDA	15,566	16,421	14,772	(855)	-5%	794	5%
Savings & MMA	277,434	295,075	193,965	(17,641)	-6%	83,469	43%
Retail CD	7,114	6,035	6,216	1,079	18%	898	14%
Jumbo CD	39,425	53,651	74,866	(14,226)	-27%	(35,441)	-47%
Total deposits	504,606	531,190	416,304	(26,584)	-5%	88,302	21%

PRIVATE BANCORP OF AMERICA, INC.
SELECTED FINANCIAL DATA

BALANCE SHEET (unaudited - in \$000s)	March 31, 2018	December 31, 2017	March 31, 2017	March 31, 2018		March 31, 2018	
				Q-o-Q		Y-o-Y	
				change (\$)	change (%)	change (\$)	change (%)
Assets							
Cash and due from banks	15,596	15,128	38,273	468	3%	(22,677)	-59%
Interest-bearing deposits at Federal Reserve Bank	38,115	87,401	40,419	(49,286)	-56%	(2,304)	-6%
	53,711	102,529	78,692	(48,818)	-48%	(24,981)	-32%
Interest-bearing time deposits with other institutions	2,998	2,997	1,245	1	0%	1,753	141%
Investment securities available for sale	105,828	61,568	29,058	44,260	72%	76,770	264%
Investment securities held to maturity	-	-	-	-	-	-	-
Loans	476,156	497,152	421,410	(20,996)	-4%	54,746	13%
Allowance for loan losses	(4,521)	(4,521)	(4,018)	-	0%	(503)	13%
	471,635	492,631	417,392	(20,996)	-4%	54,243	13%
Federal Home Loan Bank stock, at cost	2,295	2,295	2,135	-	0%	160	7%
Premises and equipment, net	1,969	1,530	980	439	29%	989	101%
Goodwill	-	-	-	-	0%	-	0%
Other intangible assets	465	487	665	(22)	-5%	(200)	-30%
Deferred tax asset/liability	4,353	3,879	5,632	474	12%	(1,279)	-23%
Accrued interest receivable	2,030	1,811	1,273	219	12%	757	59%
Other assets	947	1,518	869	(571)	-38%	78	9%
	646,231	671,245	537,941	(25,014)	-4%	108,290	20%
Liabilities and Shareholders' Equity							
Liabilities							
Noninterest Bearing	165,067	162,049	126,486	3,018	2%	38,581	31%
Interest Bearing	339,539	369,141	289,818	(29,602)	-8%	49,721	17%
Total Deposits	504,606	531,190	416,304	(26,584)	-5%	88,302	21%
FHLB Borrowings	50,000	50,000	50,000	-	0%	-	0%
Other borrowings	7,899	7,896	7,886	3	0%	13	0%
Accrued interest payable and other liabilities	3,473	2,638	3,047	835	32%	426	14%
	565,978	591,724	477,237	(25,746)	-4%	88,741	19%
Shareholders' equity							
Common stock	57,931	57,819	41,065	112	0%	16,866	41%
Additional paid-in capital	2,739	2,607	2,445	132	5%	294	12%
Retained earnings	20,396	19,266	17,160	1,130	6%	3,236	19%
Accumulated other comprehensive income	(813)	(171)	34	(642)	375%	(847)	-2491%
	80,253	79,521	60,704	732	1%	19,549	32%
Total liabilities and shareholders' equity	646,231	671,245	537,941	(25,014)	-4%	108,290	20%

PRIVATE BANCORP OF AMERICA, INC.
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INCOME STATEMENT (unaudited - in \$000s, except per share data)	For the three months ended			March 31, 2018 Q-o-Q		March 31, 2018 Y-o-Y	
	March 31, 2018	December 31, 2017	March 31, 2017	change (\$)	change (%)	change (\$)	change (%)
Interest Income							
Loans	6,216	6,241	5,501	(25)	0%	715	13%
Investment securities	566	321	188	245	76%	378	201%
Deposits in other financial institutions	259	214	119	45	21%	140	118%
	<u>7,041</u>	<u>6,776</u>	<u>5,808</u>	<u>265</u>	<u>4%</u>	<u>1,233</u>	<u>21%</u>
Interest Expense							
Deposits	477	429	375	48	11%	102	27%
Borrowings	282	267	209	15	6%	73	35%
	<u>759</u>	<u>696</u>	<u>584</u>	<u>63</u>	<u>9%</u>	<u>175</u>	<u>30%</u>
Net interest income	6,282	6,080	5,224	202	3%	1,058	20%
Provision for credit losses	-	300	-	(300)	-100%	-	NM
Net interest income after provision for credit losses	<u>6,282</u>	<u>5,780</u>	<u>5,224</u>	<u>502</u>	<u>9%</u>	<u>1,058</u>	<u>20%</u>
Noninterest income:							
Service charges on deposit accounts	71	72	96	(1)	-1%	(25)	-26%
Net gain on sale of loans & leases	-	73	146	(73)	NM	(146)	-100%
Gain (loss) on sale of investment securities	-	-	-	-	NM	-	NM
Other noninterest income	75	26	153	49	188%	(78)	-51%
	<u>146</u>	<u>171</u>	<u>395</u>	<u>(25)</u>	<u>-15%</u>	<u>(249)</u>	<u>-63%</u>
Noninterest expense:							
Salary and employee benefits	3,063	2,581	2,226	482	19%	837	38%
Occupancy and equipment	523	458	318	65	14%	205	64%
Data processing	339	260	289	79	30%	50	17%
Professional services	370	217	168	153	71%	202	120%
Other expenses	551	546	317	5	1%	234	74%
	<u>4,846</u>	<u>4,062</u>	<u>3,318</u>	<u>784</u>	<u>19%</u>	<u>1,528</u>	<u>46%</u>
Income before provision for income tax	1,582	1,889	2,301	(307)	-16%	(719)	-31%
Provision for income tax	453	1,999	955	(1,546)	-77%	(502)	-53%
Net income	<u>1,129</u>	<u>(110)</u>	<u>1,346</u>	<u>1,239</u>	<u>NM</u>	<u>(217)</u>	<u>-16%</u>
Net income available to common shareholders	<u>1,118</u>	<u>(109)</u>	<u>1,334</u>	<u>1,227</u>	<u>NM</u>	<u>(216)</u>	<u>-16%</u>
Earnings per share							
Basic earnings per share	\$ 0.23	\$ (0.02)	\$ 0.33	\$ 0.25	NM	\$ (0.10)	-31%
Diluted earnings per share	\$ 0.22	\$ (0.02)	\$ 0.32	\$ 0.24	NM	\$ (0.10)	-31%
Average shares outstanding	4,962,128	4,954,790	4,077,070	7,338	0%	885,058	22%
Diluted average shares outstanding	5,069,098	5,061,760	4,151,730	7,338	0%	917,368	22%

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SELECTED FINANCIAL DATA

RATE AND YIELD TABLE (unaudited - in \$000s)	For the three months ended March 31, 2018			For the three months ended December 31, 2017			For the three months ended March 31, 2017		
	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate
Interest-Earnings Assets:									
Deposits in other financial institutions	65,798	259	1.60%	78,516	214	1.08%	61,198	119	0.79%
Investment securities	88,276	566	2.60%	54,751	321	2.33%	30,340	188	2.51%
Loans	484,180	6,216	5.21%	481,667	6,241	5.14%	429,768	5,501	5.19%
Total interest-earning assets	638,254	7,041	4.47%	614,934	6,776	4.37%	521,306	5,808	4.52%
Noninterest-earning assets	18,734			18,781			20,725		
Total Assets	656,988			633,715			542,031		
Interest-Bearing Liabilities									
Interest-bearing transaction accounts	17,002	8	0.19%	13,469	7	0.21%	13,490	7	0.21%
Money market	281,175	361	0.52%	279,626	302	0.43%	183,483	192	0.42%
Savings deposits	5,516	3	0.22%	5,230	3	0.23%	5,734	3	0.21%
Certificates of deposit	53,369	106	0.81%	53,685	116	0.86%	89,355	173	0.79%
Total Interest-Bearing Deposits	357,062	478	0.54%	352,010	428	0.48%	292,062	375	0.52%
FHLB advances	49,778	179	1.46%	50,000	163	1.29%	50,400	107	0.86%
Other borrowings	7,897	102	5.24%	7,894	104	5.23%	7,885	102	5.25%
Total Interest-Bearing Liabilities	57,675	281	1.98%	57,894	267	1.83%	58,285	209	1.45%
Noninterest-bearing deposits	158,611			140,454			129,043		
Total Funding Sources	573,348	759	0.54%	550,358	695	0.50%	479,390	584	0.49%
Noninterest-bearing liabilities	3,753			3,623			2,556		
Shareholders' equity	79,887			79,734			60,085		
Total Liabilities and Shareholders' Equity	656,988			633,715			542,031		
Net interest spread			3.94%			3.87%			4.02%
Net interest income		6,282			6,081			5,224	
Net interest margin			3.99%			3.92%			4.06%