## SAN DIEGO PRIVATE BANK ANNOUNCES THE OPENING OF ITS PRIVATE BANK OF AMERICA BRANCH IN BEVERLY HILLS AND RELEASES UPDATED FINANCIAL TABLES

La Jolla, California -August 2, 2017 (GlobeNewswire) - Private Bancorp of America, Inc. (OTCQX:PBAM)

San Diego Private Bank announces that its Private Bank of America branch opened on July $31^{\text {st }}$ in Beverly Hills. Private Bank of America is a division of San Diego Private Bank (the "Bank"), a subsidiary of Private Bancorp of America, Inc. ("Bancorp"). The office is a full-service branch and will provide a full range of financial products.

The office is located at 9606 Santa Monica Boulevard, Suite 400, Beverly Hills, CA 90210. The office is the fifth branch for San Diego Private Bank, joining locations in La Jolla, Downtown San Diego, Coronado and Newport Beach. The Bank also has a loan production office in San Marcos.

The Company is also releasing an update to the financial tables originally included in its July 24, 2017 press release.

## About Private Bancorp of America, Inc.

Private Bancorp of America, Inc. (OTCQX: PBAM), is the holding company for San Diego Private Bank. San Diego Private Bank provides a Distinctly Different banking experience through unparalleled service and creative funding solutions to high net worth individuals, professionals, locally owned businesses and real estate entrepreneurs; serviced through offices in Coronado, San Diego, La Jolla, Newport Beach and Beverly Hills as well as efficient electronic banking offerings. The Bank also offers various portfolio and government guaranteed lending programs, including SBA and cross-border Export-Import Bank programs. San Diego Private Bank is a SBA Preferred Lender.

## Investor Relations Contact

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## Safe Harbor Paragraph

This press release may include forward-looking statements that involve inherent risks and uncertainties. Private Bancorp of America, Inc. cautions readers that a number of important factors could cause actual results to differ materially from those in the forward-looking statements. These factors include economic conditions and competition in the geographic and business areas in which Private Bancorp of America, Inc. operates, our ability to successfully integrate the operations of merged banks, inflation, fluctuations in interest rates, legislation and governmental regulation. You should not place undue reliance on forward-looking statements and we undertake no obligation to update those statements whether as a result of changes in underlying factors, new information, future events or otherwise.

## [FINANCIAL TABLES FOLLOW]

|  | For the three months ended |  |  | $\begin{gathered} \text { June } \mathbf{3 0}, 2017 \\ \mathrm{Q}-\mathrm{o}-\mathrm{Q} \end{gathered}$ |  | $\begin{gathered} \text { June } 30,2017 \\ Y-0-Y \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECT FINANCIAL DATA AND PERFORMANCE RATIOS (unaudited) | June 30, 2017 | March 31, 2017 | June 30, 2016 | change (\$) | change (\%) | change (\$) | change (\%) |
| Common shares outstanding at period-end | 4,989,211 | 4,169,450 | 4,082,381 | 819,761 | 20\% | 906,830 | 22\% |
| Book value per common share | \$ 15.70 | 14.56 | \$ 13.73 | 1.14 | 8\% | 1.97 | 14\% |
| Tangible book value per common share | 15.58 | 14.24 | 13.55 | 1.34 | 9\% | 2.03 | 15\% |
| PERFORMANCE RATIOS (\%): |  |  |  |  |  |  |  |
| Return on average assets (annualized) | 0.76\% | 1.00\% | 0.66\% | -0.24\% | -24\% | 0.10\% | 15\% |
| Return on average equity (annualized) | 5.66\% | 8.99\% | 5.59\% | -3.33\% | -37\% | 0.06\% | 1\% |
| Return on average tangible common equity (annualized) | 6.14\% | 9.14\% | 5.74\% | -3.00\% | -33\% | 0.40\% | 7\% |
| Net interest margin | 4.20\% | 4.06\% | 4.18\% | 0.13\% | 3\% | 0.02\% | 0\% |
| Net interest spread | 4.14\% | 4.02\% | 4.14\% | 0.12\% | 3\% | 0.01\% | 0\% |
| Efficiency ratio | 65.64\% | 59.05\% | 65.49\% | 6.59\% | 11\% | 0.16\% | 0\% |
| Noninterest expense / average assets | 2.74\% | 2.46\% | 2.75\% | 0.29\% | 12\% | -0.01\% | 0\% |
| Capital ratios (\%): |  |  |  |  |  |  |  |
| Tier 1 leverage ratio | 14.89\% | 11.27\% | 12.32\% | 3.62\% | 32\% | 2.57\% | 21\% |
| Tier 1 risk-based capital ratio | 16.81\% | 13.99\% | 13.49\% | 2.82\% | 20\% | 3.32\% | 25\% |
| Common equity Tier 1 ratio | 16.81\% | 13.99\% | 13.49\% | 2.82\% | 20\% | 3.32\% | 25\% |
| Total risk-based capital ratio | 17.73\% | 14.94\% | 14.39\% | 2.79\% | 19\% | 3.34\% | 23\% |
| Tangible equity / tangible assets | 13.77\% | 11.05\% | 11.50\% | 2.72\% | 25\% | 2.27\% | 20\% |
|  |  |  |  | June 30, 2017 |  | June 30, 2017 |  |
|  | Quarter ended: |  |  | Q-o-Q |  | Y-o-Y |  |
| CREDIT QUALITY PROFILE AND METRICS: | June 30, 2017 | March 31, 2017 | June 30, 2016 | change (\$) | change (\%) | change (\$) | change (\%) |
| Total Loans ( $\mathbf{\$ 0 0 0 s \text { ) }}$ | 453,207 | 421,410 | 387,268 | 31,797 | 8\% | 65,939 | 17\% |
| 30-89 day past due loans (\$000s) | - | - | - | - | NM | - | NM |
| 90+ day past due loans (\$000s) | - | - | - | - | NM | - | NM |
| nonaccrual loans (\$000s) | 139 | 137 | 196 | 2 | 1\% | (57) | -29\% |
| NPAs / Assets (\%) | 0.02\% | 0.03\% | 0.04\% | 0.00\% | -3\% | -0.02\% | -40\% |
| NPLs / loans \& REO (\%) | 0.03\% | 0.03\% | 0.05\% | 0.00\% | -6\% | -0.02\% | -39\% |
| Net chargeoff (\$000s) | 0 | 0 | 0.00\% | - | NM | - | NM |
| NCOs / avg loans (annualized) (\%) | 0 | 0 | 0.00\% | - | NM | - | NM |
| Reserve ratio (\%) | 0.93\% | 0.95\% | 0.93\% | -0.03\% | -3\% | 0.00\% | 0\% |
| Reserve coverage ratio (\%) | 3024\% | 2933\% | 1835\% | 92\% | 3\% | 1189\% | 65\% |
|  |  |  |  | June 30, 2017 |  | June 30, 2017 |  |
|  | Quarter ended: |  |  | Q-o-Q |  | Y-o-Y |  |
| LOAN PORTFOLIO COMPOSITION (\$000s) | June 30, 2017 | March 31, 2017 | June 30, 2016 | change (\$) | change (\%) | change (\$) | change (\%) |
| Real estate - investor owned | 183,936 | 171,221 | 138,329 | 12,715 | 7\% | 45,607 | 33\% |
| Real estate - owner occupied | 48,086 | 47,229 | 48,195 | 857 | 2\% | (109) | 0\% |
| Real estate - multifamily | 49,518 | 48,423 | 47,133 | 1,095 | 2\% | 2,385 | 5\% |
| Real estate - single family | 54,559 | 52,704 | 52,415 | 1,855 | 4\% | 2,144 | 4\% |
| Commercial business | 89,739 | 69,965 | 66,543 | 19,774 | 28\% | 23,196 | 35\% |
| Land and construction | 25,461 | 29,957 | 33,389 | $(4,496)$ | -15\% | $(7,928)$ | -24\% |
| Consumer | 258 | 139 | 252 | 119 | 86\% | 6 | 2\% |
| Leases | - | - | - | - | NM | - | NM |
| Other | - | - | - | - | NM | - | NM |
| Total loans held for investment | 451,557 | 419,638 | 386,256 | 31,919 | 8\% | 65,301 | 17\% |
| Loans held for sale | 1,650 | 1,772 | 1,012 | (122) | -7\% | 638 | 63\% |
| Total loans, including loans held for sale | 453,207 | 421,410 | 387,268 | 31,797 | 8\% | 65,939 | 17\% |
| Allowance for loan losses | $(4,204)$ | $(4,018)$ | $(3,597)$ | (186) | 5\% | (607) | 17\% |
| Net loans | $\stackrel{449,003}{ }$ | 417,392 | 383,671 | $\stackrel{31,611}{ }$ | 8\% | $\stackrel{\text { 65,332 }}{ }$ | 17\% |
|  |  |  |  |  |  |  |  |
| DEPOSIT COMPOSITION (\$000S) |  |  |  |  |  |  |  |
| Non interest bearing DDA | 120,197 | 126,486 | 105,115 | $(6,289)$ | -5\% | 15,082 | 14\% |
| Interest bearing DDA | 14,616 | 14,772 | 13,090 | (156) | -1\% | 1,526 | 12\% |
| Money market | 193,396 | 193,965 | 156,806 | (569) | 0\% | 36,590 | 23\% |
| Savings | 5,703 | 6,216 | 6,348 | (513) | -8\% | (645) | -10\% |
| Tiim Deposits | 57,424 | 74,866 | 65,150 | $(17,442)$ | -23\% | $(7,726)$ | -12\% |
| Total deposits | $\stackrel{\text { 391,336 }}{ }$ | 416,305 | $\stackrel{346,509}{ }$ | $\stackrel{(24,969)}{ }$ | -6\% | $\stackrel{44,827}{ }$ | 13\% |


|  |  |  |  | June 30, 2017 |  | June 30, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| balance sheet | June 30, 2017 | March 31, 2017 | June 30, 2016 | change (\$) | change (\%) | change (\$) | change (\%) |
| (unaudited-in \$000s) |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |
| Cash and due from banks | 12,179 | 38,273 | 28,490 | $(26,094)$ | -68\% | $(16,311)$ | -57\% |
| Interest-bearing deposits at Federal Reserve Bank | 57,189 | 40,419 | 27,112 | 16,770 | 41\% | 30,077 | 111\% |
|  | 69,368 | 78,692 | 55,602 | $(9,324)$ | -12\% | 13,766 | 25\% |
| Interest-bearing time deposits with other institutions | 2,997 | 1,245 | 996 | 1,752 | 141\% | 2,001 | 201\% |
| Investment securities available for sale | 31,693 | 29,058 | 29,774 | 2,635 | 9\% | 1,919 | 6\% |
| Investment securities held to maturity | - | - | - |  |  |  |  |
| Loans | 453,207 | 421,410 | 387,268 | 31,797 | 8\% | 65,939 | 17\% |
| Allowance for loan losses | $(4,204)$ | $(4,018)$ | $(3,597)$ | (186) | 5\% | (607) | 17\% |
|  | 449,003 | 417,392 | 383,671 | 31,611 | 8\% | 65,332 | 17\% |
| Federal Home Loan Bank stock, at cost | 2,295 | 2,135 | 2,135 | 160 | 7\% | 160 | 7\% |
| Premises and equipment, net | 1,187 | 980 | 927 | 207 | 21\% | 260 | 28\% |
| Goodwill | - | - | - |  |  |  |  |
| Other intangible assets | 609 | 665 | 744 | (56) | -8\% | (135) | -18\% |
| Deferred tax asset/liability | 5,532 | 5,632 | 5,436 | (100) | -2\% | 96 | 2\% |
| Accrued interest receivable | 1,376 | 1,273 | 1,227 | 103 | 8\% | 149 | 12\% |
| Other assets | 841 | 869 | 1,204 | (28) | -3\% | (363) | -30\% |
|  | 564,901 | 537,941 | $\stackrel{481,716}{ }$ | $\stackrel{\text { 26,960 }}{ }$ | 5\% | $\xrightarrow{83,185}$ | 17\% |
|  |  |  |  |  |  |  |  |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |
| Interest bearing deposits | 120,197 | 126,486 | 105,115 | $(6,289)$ | -5\% | 15,082 | 14\% |
| Noninterest bearing deposits | 271,139 | 289,818 | 241,000 | $(18,679)$ | -6\% | 30,139 | 13\% |
| Total Deposits | 391,336 | 416,304 | 346,115 | $(24,968)$ | -6\% | 45,221 | 13\% |
| FHLB Borrowings | 85,000 | 50,000 | 70,000 | 35,000 | 70\% | 15,000 | 21\% |
| Other borrowings | 7,889 | 7,886 | 7,876 | 3 | 0\% | 13 | 0\% |
| Accrued interest payable and other liabilities | 2,339 | 3,047 | 1,685 | (708) | -23\% | 654 | 39\% |
|  | 486,564 | 477,237 | 425,676 | 9,327 | 2\% | 60,888 | 14\% |
| Shareholders' equity |  |  |  |  |  |  |  |
| Common stock | 57,426 | 41,065 | 39,812 | 16,361 | 40\% | 17,614 | 44\% |
| Additional paid-in capital | 2,543 | 2,445 | 2,531 | 98 | 4\% | 12 | 0\% |
| Retained earnings | 18,184 | 17,160 | 13,370 | 1,024 | 6\% | 4,814 | 36\% |
| Accumulated other comprehensive income | 184 | 34 | 327 | 150 | 441\% | (143) | -44\% |
|  | 78,337 | 60,704 | 56,040 | 17,633 | 29\% | 22,297 | 40\% |
|  |  |  |  |  |  |  |  |
| Total liabilities and shareholders' equity | 564,901 | 537,941 | 481,716 | 26,960 | 5\% | 83,185 | 17\% |



|  | For the three months ended |  |  | For the three months ended |  |  | For the three months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2017 |  |  | March 31, 2017 |  |  | June 30, 2016 |  |  |
|  | Average |  | Average | Average |  | Average | Average |  | Average |
| RATE AND YIELD TABLE | Balance | Interest | Yield/Rate | Balance | Interest | Yield/Rate | Balance | Interest | Yield/Rate |
| (unaudited - in \$000s) |  |  |  |  |  |  |  |  |  |
| Interest-Earnings Assets: |  |  |  |  |  |  |  |  |  |
| Deposits in other financial institutions | 58,122 | 138 | 0.95\% | 61,198 | 119 | 0.79\% | 51,304 | 60 | 0.47\% |
| Investment securities | 31,932 | 186 | 2.34\% | 30,340 | 188 | 2.51\% | 32,046 | 190 | 2.38\% |
| Loans | 431,644 | 5,697 | 5.29\% | 429,768 | 5,501 | 5.19\% | 358,338 | 4,855 | 5.43\% |
| Total interest-earning assets | 521,698 | 6,021 | 4.63\% | 521,306 | 5,808 | 4.52\% | 441,688 | 5,106 | 4.64\% |
| Noninterest-earning assets | 19,251 |  |  | 20,725 |  |  | 17,108 |  |  |
| Total Assets | 540,949 |  |  | 542,031 |  |  | 458,796 |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Liabilities |  |  |  |  |  |  |  |  |  |
| Interest-bearing transaction accounts | 15,170 | 7 | 0.19\% | 13,490 | 7 | 0.21\% | 11,718 | 6 | 0.21\% |
| Money market | 189,070 | 198 | 0.42\% | 183,483 | 192 | 0.42\% | 151,271 | 157 | 0.42\% |
| Savings deposits | 5,673 | 3 | 0.21\% | 5,734 | 3 | 0.21\% | 5,048 | 3 | 0.24\% |
| Certificates of deposit | 63,612 | 132 | 0.83\% | 89,355 | 173 | 0.79\% | 67,024 | 151 | 0.90\% |
| Total Interest-Bearing Deposits | 273,525 | 340 | 0.50\% | 292,062 | 375 | 0.52\% | 235,061 | 317 | 0.54\% |
|  |  |  |  |  |  |  |  |  |  |
| FHLB advances | 50,385 | 120 | 0.96\% | 50,400 | 107 | 0.86\% | 51,808 | 81 | 0.63\% |
| Other borrowings | 7,886 | 103 | 5.24\% | 7,885 | 102 | 5.25\% | 7,871 | 104 | 5.30\% |
| Total Interest-Bearing Liabilities | 58,271 | 223 | 1.53\% | 58,285 | 209 | 1.45\% | 59,679 | 185 | 1.24\% |
|  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 134,087 |  |  | 129,043 |  |  | 107,379 |  |  |
| Total Funding Sources | 465,883 | 563 | 0.48\% | 479,390 | 584 | 0.49\% | 402,119 | 502 | 0.50\% |
|  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing liabilities | 2,385 |  |  | 2,556 |  |  | 2,246 |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | 72,681 |  |  | 60,085 |  |  | 54,431 |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Total Liabilities and Shareholders' Equity | 540,949 |  |  | $\underline{542,031}$ |  |  | 458,796 |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Net interest spread |  |  | 4.14\% |  |  | 4.02\% |  |  | 4.14\% |
| Net interest income |  | 5,458 |  |  | 5,224 |  |  | 4,604 |  |
| Net interest margin |  |  | 4.20\% |  |  | 4.06\% |  |  | 4.18\% |

